

*Williamsburgh*  
SAVINGS BANK

January 23, 1992

Kilroy Metal Products, Inc.  
283 Greene Avenue  
Brooklyn, New York 11238

Attn: Mr. Charles Krobot

Re: One Hanson Place Building

Dear Charlie:

I'm writing you to share our experience, regarding energy savings, since installing approximately 1000 Traco Heavy Commercial double hung windows at our building.

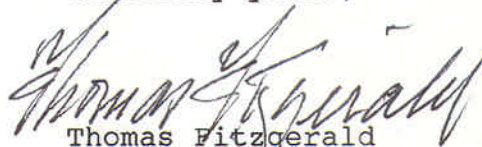
As you know, the replacement window project was done in phases over six years.

Ever since we completed the project, we have noted a substantial savings in energy expense. I would conservatively estimate that our gas consumption has been reduced by 22.1/2%. This can only be attributable to the window replacement project since no other energy savings work was undertaken.

Lastly, I would like to express my appreciation for the professionalism displayed by Kilroy in handling this difficult project. Our building is practically 100% occupied by commercial and professional tenants. I appreciated the smooth scheduling and tenant coordination program. We received many compliments from our tenants regarding the professional manner of Kilroy Metal personnel.

Thank you for a job "well done".

Sincerely yours,

  
Thomas Fitzgerald  
Vice President

TF:lb